



## Revenue per Industry Day

November 4, 2020

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# Revenue per Industry Day

	30-Sep-18	31-Dec-18	31-Mar-19	30-Jun-19	30-Sep-19	31-Dec-19	31-Mar-20	30-Jun-20
<b>United States</b>								
EDR days	57,500	58,900	55,700	53,600	50,800	44,800	43,700	20,900
Market share	61%	61%	61%	62%	63%	62%	64%	65%
Revenue per EDR day (USD)	716	705	728	745	736	732	750	695
Revenue per EDR day (CAD)	936	932	968	996	972	966	1,008	963
<b>Canada</b>								
EDR days	16,100	14,500	15,470	6,400	9,800	10,300	15,500	1,800
Market share	85%	91%	94%	87%	81%	85%	89%	94%
Revenue per EDR day	1,191	1,183	1,142	1,290	1,325	1,292	1,226	1,060
<b>North America</b>								
EDR days	73,600	73,400	71,170	60,000	60,600	55,100	59,200	22,700
Market share	65%	66%	66%	64%	65%	65%	69%	66%
Revenue per EDR day (CAD)	992	982	1,006	1,027	1,029	1,027	1,065	971
<b>Revenue per Industry Day</b>	<b>644</b>	<b>643</b>	<b>667</b>	<b>654</b>	<b>668</b>	<b>669</b>	<b>738</b>	<b>643</b>